

ITR-7000 ADVANTAGES

TO THE LOTTERY

- Increase Sales
- Security
- Multi-game Sales (up to 8 games/unit)
- Daily Sales Information

BY: Agent Classification Geographical

- LED Sign Downloadable
- Total Accounting And Inventory Control
- Increased Efficiency And Cost Effective Marketing

FOR: Promotion Incentive Programs Advertising

 Messages On Terminal Downloadable From Central Computer

FOR: Individual Agents or all the Agents

- Complete Close-out Of Game
- Total Control Of System (via dial-up communication)
- Real Time Clock (allows automatic communications)
- Information Contained In ITR™
- Battery Backup (in the event of power loss)
- Daily Inventory And Sales Reports (insure ticket availability)
- No Out Of Stock Situations
- Opportunity For New Sales Outlets

TO THE AGENT

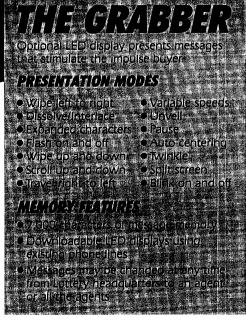
- Increase Sales
- Security
- Total Accounting And Inventory Control
- Reports

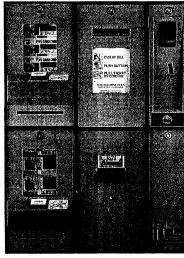
Current day sales Daily sales for two days Weekly sales for two weeks Invoices

- Automatic Reordering Of Tickets
- Point Of Sale Advertising
- Hard Copy Sales Reports
- RS232 Port For Central Control
- Ability To Sell Tickets Anywhere
- Ergonomically Designed Unit
- Automatic Agent ID Imprint (optional)
- Easy To Operate
- Consumer Oriented
- Holds 3,000 Instant Tickets For Each Game
- Small Footprint
- Does Not Require A Sales Clerk
- Contains Its Own Cash Compartment
- Double Security Locks
- Heavy Steel Construction
- Multi-game Sales (up to 8 games unit)

TO THE CONSUMER

- Availability
- Convenience
- Ability To Purchase A Ticket Anywhere
- Ease Of Purchase
- Choice Of Instant Lottery Game





ITR™-7000 VERSATILITY

Standard bill acceptor with installation of optional coin acceptor greatly enhances ticket buyer convenience by offering a multitude of currency choices.

SPECIFICATIONS

	Height	*Width	Depth
ITR™-7000-2	27.25"	15.25″	18.0"
ITR [™] -7000-4	27.25"	21.25″	18.0"
ITR™-7000-6	27.25"	27.25"	18.0"
ITR™-7000-8	27.25″	33.25"	18.0"

115 or 240V AC 47 or 60 Hz 2 Amp



ITR™-7000 VERSATILITY
Accepts any size tickets w

Accepts any size tickets with widths from 2" to 4" and lengths from 11/4" to 6".

LEI FILE SERVER™

As depicted in the diagram, every ITR™-7000 is capable of interrogating over thirty other ITR™-7000's via its smart modem. This feature permits the central PC (at Lottery headquarters or other remote locations) to collect all of the sales and inventory information from any one city or local with a single phone call, thus reducing the necessity of tying up a large number of 800 or WATS lines. Considering connect time, it is estimated that a PC with dual modems can interrogate over 21,000 ITRs™ in a seven hour time span. All communications are done on a dial-up basis eliminating costly dedicated phone lines.

Timely reports are broken down into agent categories, i.e. convenience stores, bars, nightclubs, etc, and also by geographic location. This permits the lottery to pinpoint advertising, agent training or special promotions.

In addition, special messages may be automatically downloaded to the optional LED sign during the interrogation of the ITR™. Messages may be sent to specific agents or to the entire state.

Lottery Enterprises, Inc.

Corporate Headquarters
7372 Convoy Court
San Diego, California 92111
Tel. (619) 569-5266 Fax (619) 569-9157
Toll Free (800) 879-ITR7
(800) 879-4877

East Coast Office
74 Branch St. #17
Scituate, Massachusetts 02066
Tel. (617) 545-4829 Fax (617) 545-4477



^{*}Optional coin acceptor (-C) adds 4.0" to overall width.

Exhibit E

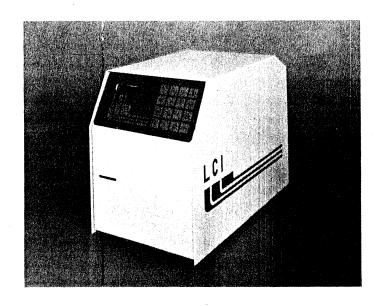
I T R 5000[™] **INSTANT TICKET RETAILER**

ITR COMBINES ERGONOMIC DESIGN AND ADVANCED TECHNOLOGY FOR INCREASING SALES AND REDUCING COSTS ASSOCIATED WITH DISPENSING INSTANT LOTTERY TICKETS.

FEATURES:

- **HOLDS UP TO 1500 INSTANT** TICKETS.
- ACCOUNTING AND **INVENTORY CONTROL** FOR LOTTERY AND AGENT.
- ENHANCED SECURITY.
- LCD (LIQUID CRYSTAL DISPLAY) PROGRAMMABLE FOR ADVERTISING.
- DIAL-UP COMMUNICATIONS TO CENTRAL COMPUTER.
- AGENT AND CONSUMER ORIENTED.
- INSTANT SALES AND INVENTORY REPORTS.
- INCREASED SALES OPPORTUNITIES.
- AUTOMATIC AGENT ID IMPRINT.
- EASY FOR AGENT TO OPERATE.
- DISPENSES ANY SIZE TICKET UP TO $2'' \times 4''$.





I T R 5000[™]

INSTANT TICKET RETAILER

The ITR terminal has a small foot print to fit in tight selling areas such as encountered in convenience stores yet is able to promote the instant ticket product, especially with the LCD option.

The ITR terminal has a 16 key keypad and an LCD display for the agent. The agent need only key in the number of tickets required and depress "enter" to dispense the tickets to the customer. The keypad uses membrane technology for trouble free operation, and is laid out in two sections. The first section is numbered 0-10, and "CE" (clear entry), the remaining four keys are labled "SIGN ON", "REPORT", "CASH", AND "ENTER". The logical, ergonomic design of the keypad insures all functions available are initiated with simple, easy to follow key strokes.

The agent LCD is used to display the dollar amount to be collected. All report functions can be written on this 16 character display.

An adjustable ticket bin is provided to accommodate tickets from 2.0" to 4.0" wide, and fan folded in sections of five tickets each, to a maximum of 1500 tickets. An alarm will sound when out of stock or a power low (brown out) condition. The change of ticket size can be accommodated by the terminal with only simple adjustments which can be carried out by an agent or lottery representative.

A real time clock is supplied for time and date tracking (24-hour). The clock can be used for many communication functions such as auto dial out to host computer for sales reporting, allow communications only at specified times, time stamp certain transactions, and dial-up for after hours data collection.

No marks, holes, or notches of any kind are required on the ticket stock.

A compact printer is available to give a hard copy of the sales reports. This option is extremely important where agents need to reconcile sales after each shift, or verify transactions of a previous date.

SPECIFICATIONS

Height: 12.0" Width: 9.0" Length: 15.0"

Weight: 16 lbs.

115 VAC 60 Hz 50 Watts .50 Amps

Capacity: 1500 tickets

Ticket Sizes: 1.25" to 2.00" long. 2.75" to 4.00" wide.

OPTIONS

1200-baud modem.

20 Colume thermal printer.

80 character backlit programmable LCD customer display.

Marketed exclusively by: Lottery Concepts International 74 Branch Street Suite 17 Scituate, MA 02066 (617) 545-4829 West Coast Office: 7515 Charmant Drive Suite 1407 San Diego, CA 92122 (619) 546-7601

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Document 125-11

Union-Tribune / JAMES SKOVMAND

Local jackpot: Robert Burr, president of Lottery Enterprises Inc., demonstrates the machine that dispenses scratch-off lottery tickets.

State awards \$15 million contract for lottery ticket vending devices

By CRAIG D. ROSE, Staff Writer

A small San Diego company has won a \$15 million state contract to supply thousands of scratch-off lottery ticket vending machines, with the first machines expected in local Vons and Ralphs grocery stores by next week.

Lottery Enterprises Inc., a 2-year-old company

Lottery Enterprises Inc., a 2-year-old company in Kearny Mesa, said the initial order calls for up to 2,000 of its vending machines to be installed around the state by November. Options included in the five-year contract could lead to the installation of 4,500 to 6,500 more vending units, said Robert Burr, the company's chief executive officer.

The contract means the company will hire more than 100 people at its local facility and statewide to service the machines, Burr said. Lottery Enterprises currently employs 25 persons in Kearny Mesa, where the machines are manufactured, and 20 in Virginia, where it has installed 1,300 machines.

The California order also is likely to boost em-

ployment at companies that supply Lottery Enterprises with materials and components. Many of those companies are local, minority-owned businesses, Burr added.

State lottery authorities estimate that 400 new jobs will result from the contract.

Lottery Enterprises earlier won contracts to install scratch-off lottery-ticket machines in Delaware, Vermont and Colorado. The Canadian province of Ontario also is currently evaluating company's units, as are authorities in Spain, Iceland and England, Burr said.

Lottery Enterprises says its machines are more convenient than over-the-counter sales and have increased ticket sales dramatically in other states.

"We've seen that every place we've put them in, the tickets are an impulse buy, and our machines are designed with windows so the tickets

See Lottery on Page C-2

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ernment is starting to explain what it will do to stimulate Japan's ailing economy, the Tokyo Stock Exchange is showing signs of life.

After the Nikkei Stock Average capped a prolonged decline Tuesday with a plunge to a sixyear low, Finance Minister Tsutomu Hata hurriedly pledged action to prop up stock prices.

He proclaimed the nation's financial crisis, marked by plummeting stocks, sick banks and anemic corporate earnings, "the most severe since World War II."

The Nikkei soared more than 13 percent over the next three days, ending the week at 16,216.88, its highest close in more than a month. While some of the gain was for technical reasons, analysts agree that investors found Hata's comments

"The government and papers correctly have created the impression that the situation is turning around," said Paul Migbehind. Now it may go beyond just reacting, and people are happy the government is governing again.'

Document 125-11

Many investors are now

The Nikkei ended the week at 16,216.88, its highest close in more than a month.

waiting expectantly for next Friday, when Prime Minister Kiichi Miyazawa is expected to announce an emergency government spending package of as much as \$55.4 billion to stimulate the sluggish economy.

pending Navy warship repairs. He changed the policy after the Navy determined that American ship repair firms would be able to satisfy future sealift contracts.

The ships, chartered for at least 17 months, are stationed near potential hot spots, such as the Mideast or Asia. If a conflict occurs, the prepositioned ships would sail to the troubled area, where troops flown in from the United States would pick up their equipment and heavy weapons.

At the beginning of the Persian Gulf crisis, several such ships delivered war material to Saudi Arabia in the weeks following Iraq's invasion of Kuwait.

market's rebound may be shortlived. There's great potential for disappointment.

Hata said Tuesday the government would enact measures to discourage financial firms from selling shares to realize capital gains. He also suggested there would be tax relief for banks burdened with bad debts.

The proposal that has raised the most interest involves creating a syndicate to buy either real estate used as collateral in loans that have gone bad or the loans themselves.

"It looks as if a safety net is being built," Migliorato said.

Japan's economy is expected to grow about 2 percent this year, a sharp decline from last year's 4.5 percent rate.

Lottery

San Diego company gets state contract

Continued from Page C-1

pass by as you purchase them," Burr said.

The machines also can provide customers with a choice of up to eight different types of instant tickets. A California test, Burr said, found the machines increased sales by 80 percent.

Lottery Enterprise hopes to introduce later this year a machine to dispense break-open tickets, which are sold by several Western states.

The privately held company, financed by the Ralph L. Evans Trust in Rancho Santa Fe, declined to disclose its sales and income figures.

Ships

Navy repair contract to help U.S. shipyards

Continued from C-1

all repairs and modifications to be done by American shipyards. Eight ships hired in late July will be reflagged as U.S. vessels and will be modified in the United States, he stated.

Donovan said the earlier contract allowed foreign repairs because the Navy believed U.S. shipyards would be unable to complete the work because of

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IN THE UNITED STATES PATENT AND TRADEMARK

Applicant

Robert L. Burr

Serial No.

07/912,005

Filed

July 10, 1992

For

TICKET DISPENSER MACHINE AND METHOD

Group Art Unit:

3101

Examiner

D. Bollinger

530 Fifth Avenue

New York, New York 10036

I hereby certify that this correspondence is being deposited with the United States Postal Service as first class mail in an envelope addressed to: Hon. Commissioner of Patents and Trademarks Washington, D.C. 20231, on October 1, 1992

Gregor N. Neff, Reg. No. 20,596
Name of Applicant, Assignee or Registered Representative

Signature

October

Date of Signature

AMENDMENT

Hon. Commissioner of Patents and Trademarks Washington, D.C. 20231

Sir:

In response to the Official Action mailed September 14, 1992, please enter the following amendment of the aboveidentified patent application:

IN THE CLAIMS:

Rewrite claims 1 and 16 as follows:

GNN9:2030.SPA

8/

1. (Twice Amended) A ticket dispensing machine, comprising, in combination, a housing, at least one window in said housing through which tickets inside said housing can be seen but not touched by a person outside said housing, a dispensing outlet in said housing, electrically powered means for moving a continuous strip of tickets past said window, and for dispensing through said outlet a pre-determined number of said tickets to an operator of said machine[, and protective means for deterring the operator of the machine from withdrawing from said machine more than said pre-determined number of tickets].

- (Twice Amended) A ticket vending method, said method comprising the steps of:
- (a) utilizing electrically powered drive means for moving a strip of mutually-attached tickets past a viewing window in a housing in a manner such that the tickets can be seen from outside said housing, and
- (b) issuing from said housing a pre-determined number of tickets from said array which are ordered by an operator[, and operating means for deterring said operator from withdrawing more than said number of tickets].

Claim 10, line 2, change "protective" to --dispensing--;

NE? Claim 1, line 1, change "26" to --29--.

Claim 32, line 5, change "say" to --said--.

Claim 33, line 1, change "26" to --29--.

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REMARKS

The undersigned attorney would like to take this opportunity to thank the Examiner for the courtesies extended to him and Mr. Robert L. Burr, the inventor, during the interview which took place on August 26, 1992.

During the interview, the facts and Exhibits in the accompanying Declaration Under Rule 132 were explained to the Examiner to demonstrate the commercial success which has been achieved by the invention. In particular, the test results set forth in Exhibit D were offered to show the impressive ticket sales increases achieved by the machine using the invention.

As it was explained during the interview, the commercial success of the invention, which is far in excess of what might be expected, demonstrates the unobviousness of the invention. The Groves and Knee references simply do not show or suggest the extraordinary increase of ticket sales produced by driving an array of tickets past a window in the dispensing device.

As to the assertion of indefiniteness of claims 1, 2, 4-6, 31 and 33, it is believed that the claims are sufficiently definite. Whether there is a single mechanism for moving the strip and dispensing the tickets, or separate means for each function is not believed to be important to the patentability of the invention because the movement of the ticket array past the window is at the heart of the commercial success, and the means GNN9:2030.SPA

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disclosed is properly recited as means for performing the moving and dispensing.

Claims 1 and 16 have been sharpened by elimination of the protective means (Claim 1) and the protective step (Claim 16) for preventing unauthorized withdrawal of tickets because that feature is off the main point of the invention. It is believed that the Examiner concurred with this proposal during the interview.

In accordance with the foregoing, and the comments in the Examiner Interview Summary Record, it is believed that the patent application is in condition for allowance.

Accordingly, it is respectfully requested that the application be allowed and passed to issue.

Respectfully submitted,

CURTIS, MORRIS & SAFFORD, P.C. Attorneys for Applicant

Bv

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SERIAL NUMBER	FILING DATE		FIRST NAMED APPLICANT		ATTORNEY DOCKET NO.
07/912,005	5 07/10/9	92 BURR		R	3390-2030 EXAMINER
GREGOR N.	*		-	BOLLIN	
C/O CURTIS 530 5TH AV NEW YORK,		« SAFFORD		3101	18
					12/16/92

NOTICE OF ALLOWABILITY

PART I.	
1. This communication is responsive to the co	mmunications filed 5 October 1992
 All the claims being allowable, PROSECUTIC herewith (or previously mailed), a Notice Of A course. 	ON ON THE MERITS IS (OR REMAINS) CLOSED in this application. If not included allowance And Issue Fee Due or other appropriate communication will be sent in due
3. A The allowed claims are 1,2,4-6,10	0-12,16,18,21,22,29-33,38-40,43-45 \$47
4. The drawings filed on	are acceptable.
5. \square Acknowledgment is made of the claim for p	riority under 35 U.S.C. 119. The certified copy has [_] been received. [_] not been erial No, filed on
6. X Note the attached Examiner's Amendment.	
7. Note the attached Examiner Interview Summar	y Record, PTOL-413.
8. \square Note the attached Examiner's Statement of Re	asons for Allowance.
9. Note the attached NOTICE OF REFERENCES (CITED, PTO-892.
10. \square Note the attached INFORMATION DISCLOSUF	RE CITATION, PTO-1449.
PART II.	
or declaration is deficient. A SUBSTITUTE OATH	F or NOTICE OF INFORMAL APPLICATION, PTO-152, which discloses that the oath
	e NOTICE RE PATENT DRAWINGS, PTO-948, attached hereto or to Paper No.
b. \square The proposed drawing correction filed on . REQUIRED.	has been approved by the examiner. CORRECTION IS
 c.	ed by the examiner in the attached EXAMINER'S AMENDMENT. CORRECTION IS
d. 💢 Formal drawings are now REQUIRED.	
	per right hand corner, the following information from the NOTICE OF ALLOWANCE OF THE NOTICE OF ALLOWANCE, AND SERIAL NUMBER. - Notice of Informal Application, PTO-152 - Notice re Patent Drawings, PTO-948
Reasons for Allowance	_ Listing of Bonded Draftsmen
Notice of Defended On 1 DTG 000	

- Information Disclosure Citation, PTO-1449

Serial No. 912005 Art Unit 3101 -2-

Applicant's directions to amend claim 1 line 1 to change "26" to --29--, on page 2 of the amendment filed 5 October 1992, are defective as "26" does not appear in line 1 of claim 1, therefore; this portion of the above mentioned amendment has not been entered.

An Examiner's Amendment to the record appears below. Should the changes and/or additions be unacceptable to applicant, an amendment may be filed as provided by 37 C.F.R. § 1.312. To ensure consideration of such an amendment, it MUST be submitted no later than the payment of the Issue Fee.

In the claims:

claim 31 line 1 "26" has been changed to --29--.

This amendment has been made to correct the dependency of claim 31 so as not to depend from a canceled claim. Further, it was agreed to make such a correction in the interview of 26 August 1992.

Any inquiry concerning this communication should be directed to David Bollinger at telephone number (703) 308-1113.

DAVID H. BOLLINGER 12/14/9

PRIMARY EXAMINER
CROUP 310

dhb December 12, 1992